1. 8:30 a.m. - Call to Order/Welcome

A. Introduction of the Board of Directors

Greg White, Chair

2. Budget

- A. Fiscal year 2025 financial summary, budget by service plan
- B. Fiscal year 2026 service plan budget with projected revenue at \$24 million
- C. Net assets from the Incentives & Sales Efforts and Sites & FAMS would be retained as net assets and allocated to fulfill future commitments due to the ongoing expansion of the Kay Bailey Hutchison Convention Center Dallas (KBHCCD).

 Greg White, Chair

3. Administrative Update

A. PNC Investments

Fred Euler, Executive Director

4. Incentives & Sales Efforts

- A. Visit Dallas year-to-date bookings (through April 30, 2025).
- B. Hotel Marketing Incentive Program
- C. Lead trends from 2024 to 2025 in the city of Dallas.
- D. Annual pace report through 2029 (corresponding to KBHCCD construction years)
- E. Pace and demand for 2030 through 2035 (post construction)
- F. 2029 onward, the Visit Dallas team secured 64 major conventions, with \$36 million in incentives committed by DTPID.

Brad Kent, Chief Sales Officer, Visit Dallas

5. Marketing

- A. National campaign review and target markets
- B. New video assets
- C. Self-contained business tactics
- D. Advertising results
- E. 2025 Can-Do Spirit Awards

Jennifer Walker, Chief Marketing Officer, Visit Dallas

6. Tourism Marketing & Sales Efforts

- A. International marketing efforts
- B. Tour Operator Incentive Program
- C. Michelin Guide in Texas
- D. Klyde Warren Park visitor kiosk, new initiative
- E. Event Marketing Incentive Program update

- F. Dallas Arts & Hotels Speed Date
- G. Dallas Sounds Amplified

Mark Thompson, SVP Tourism & Operations, Visit Dallas (A-D) Kristina Kirkenaer-Hart, Director of Cultural Tourism & Dallas Music Office, Visit Dallas (E-G)

7. Dallas Sports Commission

- A. Recent big wins
- B. Future successes
- C. FIFA World Cup 2026™ Update

 Monica Paul, Executive Director, Dallas Sports Commission

8. Master Plan

A. Kay Bailey Hutchison Convention Center Dallas update Craig T. Davis, President and CEO, Visit Dallas

9. Legislative Update

Scott Joslove, President and CEO, Texas Hotel and Lodging Association

10. Partner Insights Dashboard

Michael Rudowski, Vice President of Research and Insights, Visit Dallas

11. Public Hearing

12. 10:30 a.m. - Adjourned

Meeting Attendees

Account/Company Name	Full Name
AC Hotel, Residence Inn, Springhill Suites, Hampton Inn Dallas Downtown	Lee Clayton
Aloft Dallas Downtown	Alex Cruz
Aloft Dallas Downtown	Takiera Harris
Aloft Dallas Downtown	Joseph Wheat
City of Dallas	Lacey Ruiz
Crowne Plaza Dallas Love Field Medical District	Mo AL Jenabi
Dallas Crowne Plaza Hotel	Ann Stetson
Dallas Film Commission	Katie Schuck
Dallas Marriott Suites Medical Market Center	Tammy Vallejos
Dallas Marriott Suites Medical/Market Center	Sonia Rivera
Dallas Sports Commission	Andrew Dockrill
Dallas Sports Commission	Monica Paul
Dallas Tourism Public Improvement District	Fred Euler
DoubleTree by Hilton Dallas Love Field	Sandra Escobedo
DoubleTree by Hilton Dallas Love Field	Claudia Tapia
Element Dallas Downtown East	Steven Jones

Element Downtown Dallas

Embassy Suites Dallas Market Center

HGI Downtown Dallas Highland Park Village

Hilton Anatole Hilton Anatole

Hilton Dallas/Park Cities Hilton Dallas/Park Cities

Hilton Garden Inn Hilton Garden Inn DMC HN Capital Partners

Holiday Inn Express Dallas Medical & Market Center

Homewood Suites Dallas Downtown Homewood Suites Dallas Downtown Homewood Suites Dallas Downtown Hotel Association of North Texas

Hotel Crescent Court

Hotel Swexan

JW Marriott Dallas Arts District Hotel
JW Marriott Dallas Arts District Hotel

KBA Consulting

Le Meridien, The Stoneleigh

Lorenzo Hotel Dallas, Tapestry Collection by Hilton

Marriott Dallas Uptown Marriott Dallas Uptown Omni Dallas Hotel Omni Dallas Hotel Omni Dallas Hotel Omni Dallas Hotel

Pacifica Host

Omni Dallas Hotel

Renaissance Dallas Hotel Renaissance Dallas Hotel Renaissance Dallas Hotel Renaissance Dallas Hotel Renaissance Dallas Hotel

Sonesta Simply Suites Dallas Galleria Texas Hotel and Lodging Association

The Adolphus
The Beeman Hotel
The Beeman Hotel

The Kimpton Pittman Hotel Dallas

Diana Guerrero Shelly Campbell Ray Washburne

Yabrina Campbell

Karen Morales

Bruce Roy
Paul Hvidsten
Julie Schultz

Claudia Hernandez Sorina Ventola Noeha Coutry Daniela Dulgheru Aurora Burciaga

Domonique Fludd-Moore

Joyce Oliver
Traci Mayer
Mayelli Wilson
Jessica Schiele
Taylor Sheriff
Courtney White
Ken Benson
Erik Davenport
Logan Rozelle
Hannah Finger

Alison VanderWiel

Carolyn Dent

Janet Gavidia
David Martinez
Kyle Pettipher
Joe Vanden Heuvel
Maria Ventura
Rodrigo Bolanos
Cory Burns
Bill Jordan
Lindsay McIlroy
Chris Pilavakis
Michael Rodriguez

Scott Joslove Luke Hopkins Michael Beck Carina Trejo Kelly Moore The Ritz-Carlton, Dallas
The Ritz-Carlton, Dallas

The Statler Dallas

The Warwick Melrose - Dallas
Tru by Hilton Dallas Market Center

Visit Dallas Visit Dallas Visit Dallas Visit Dallas Visit Dallas

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W Dallas Hotel Westin Dallas Downtown Westin Dallas Park Central Westin Dallas Park Central

Westin Dallas Park Central

Frebria Ston

Westin Galleria Dallas

Brian Booth
Chris Lee
Aracely Garcia
Shehzad Thobani

Erin Barrios Barbara Altom Sheryl Budelier Craig Davis Brad Kent

Kristina Kirkenaer-Hart

Minnie Munoz
Kathie Parsons
Michael Rudowski
Raul Santillan
Mark Thompson
Matt Vinson
Jennifer Walker
Jena Washington
Alan Brown
Carolyn Almassy
Betty Jones

Roland Maldonado Rebecca Moody Greg White

Barbara Altom, Director of Compliance, Visit Dallas June 3, 2025

Greg White (Sep 18, 2025 12:03:23 CDT)

Greg White, Chairman of the Board